

AMERICAN BORDER COLLIE ASSOCIATION INCORPORATED

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ANNUAL REPORT

The meeting was called to order by President, Dr. Leroy Boyd. He called for the proof of mailing of the notice of the meeting. It was presented by Secretary Patty Rogers as mailed by Alexander, Van Loon, Sloan, Levens, and Favre. There had been 2,460 ballots mailed to eligible voters. There were 452 eligible votes received by Alexander Van Loon, Sloan, Levens, and Favre and 34 eligible voters that had not previously voted were present at the meeting. This exceeded the requirements of 10% of the eligible voters for a quorum. Dr. Boyd announced that a quorum was present and proceeded with the meeting. Dr. Boyd stated that he wanted to vary from the agenda in order to present the original Hall of Fame inductees to the members. He called on Dave Arnold, Chairman of the Hall of Fame Committee to present the program.

Dave stated that the Hall of Fame idea was begun several years ago in California and he hoped that it will now be an annual event. The committee members and Board of Directors intend to keep the standards high to honor the people and dogs that have been an important part of this organization. He then read the guidelines for the Hall of Fame nominations. They are available to any member wishing to make a recommendation to the committee. Dave then called on Ralph Pulfer to present the first award.

Ralph introduced Nick ABC 1778 owned by Bill Berhow of Sheridan, Montana. Ralph read from a long list of trials, top placings, national championships, etc. that Nick had won in his lifetime. He stated that this award was quite appropriate as Nick was near his final days. Nick had also sired many dogs that had gone forward in trials and as farm dogs throughout the United States and Canada. Bill came forward to accept the award.

Next Dave introduced Don McCaig to make the next presentation. Don introduced Hope ABC 2482 owned by Bruce Fogt of Sidney, Ohio. Don stated he remembered Hope from the early years and related her successes on the trial field and as the dam of many outstanding Border Collies through the years. Bruce came forward to accept the award.

Dave then introduced Kent Kuykendall to make the next presentation. Kent presented the

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IMPORTANT REMINDER!

**All annual memberships are due on
January 1st of each year — amount, \$10
Lifetime memberships — \$100**

Your mailing label will show the latest year that we have on record for your annual membership being paid. If your label shows the year 1900, our records indicate that you are a Lifetime Member. Please notify the office if there is an error.

Remember, memberships must be paid by January 1st to be eligible to vote in the 1999 business of ABCA.

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Hall of Fame award to Roy ABC 3455 owned by Tom Wilson of Gordonsville, Virginia. Roy also had won many titles in his long life and sired many offspring that continued his outstanding working ability. Tom Wilson came to accept the award.

The last presenter called was Bill Berhow to introduce one dog and one person award into the ABCA Hall of Fame. The dog was Shep ABC 89. Shep had a tremendous influence in a short number of years on the trial field and as a sire. Many pedigrees today show his pedigree including Nick already inducted into the Hall of Fame. Bill stated that Shep made an impact on the dogs of the United States, but no one dog or individual has ever had more impact on the Border Collie, ABCA or USBCHA than Ralph Pulfer. Bill stated that everyone in the room directly or indirectly learned from Ralph Pulfer. He had shared his talents with training, trailing and judging with many people who in turn taught many more. He was a master of the Border Collie world and it was quite appropriate that Ralph Pulfer be the first inductee into the ABCA Hall of Fame. Bill stated that Ralph Pulfer had completely changed his course in life many years ago and wanted to thank him for that influence. Ralph came forward to accept the award and received a standing ovation. Dave Arnold also called Ralph back up to receive a plaque that was awarded to Ralph from "His Students" which number many.

Dr. Boyd then asked the participants to take a break and all recipients come forward for pictures before resuming the meeting.

Dr. Boyd then asked Florence Wilson, Chairman of the Nominating Committee to get her committee to collect the ballots at the meeting and to complete the tally of votes for the Board of Directors. Dr. Boyd then called on Patty Rogers to read the minutes of the 1997 Annual Meeting. Motion was made by Bill Berhow to approve the minutes as read. Motion was 2nd. All approved. Dr. Boyd stated that he wanted to give a few updates in regards to the minutes. Pat Collins had received her notice and other correspondence from ABCA, a web page was up on the internet to provide information to members about nominations, meetings, etc. Texas did receive their additional \$500 as requested.

Next Patty Rogers presented the financial statement. Copies were distributed to the members present. Dr. Boyd asked Sally Lacy to report on the investment program. Sally stated that \$200,000 had been deposited on January 26 and \$75,000 on August 25. State Street Global Advisors was managing the account and had a conservative plan in place with about 45% in corporate bonds, 35% in equity funds and about 20% in money market. Motion was made Don McCaig to accept the financial statement as presented. 2nd by Barbara Ligon. All approved.

Dr. Boyd then introduced Gene Sheninger who had been asked to look at the office operations and make some recommendations to improve them. Gene presented a program of overhead transparencies that related the information that he gathered during a visit to the office in Perkinston and his recommendations. The problems he looked at included paper storage, searches, retrieval of information, legal aspects of the papers, signatures, and the operational flow of things. He stated that since this was not a database, much of the paperwork was handled as often as 3 to 5 times each. This left room for mistakes as well as being time consuming. The overhead information will be available in the office. A more detailed program will be presented to the Board of Directors on Monday morning. Gene stated that some preliminary figures for the necessary updates in the program would cost approximately \$75,000.00. It was estimated that CD storage proposal would cost about \$60,000.00 Mike Boyd the computer programmer and consultant for ABCA had stated that the program had to be updated anyway. Bruce Smart asked in fees will be reviewed after all of this is in place. Gene said yes. Alice Hengst asked

who would make the determination of what was actually needed. Gene stated that he would recommend that the Board of Directors appoint a team to make these evaluations and decisions. The Board will have the final decision.

Dr. Boyd stated that we want the members' input into this process involving the operations of the registry. Copies of Gene's written report would also be available from the office.

Dr. Boyd then asked for Sally Lacy to report from the Eye Committee. She stated that the US Border Collie Club had contributed the final \$1,500 from the Defense Fund toward the eye clinic held here in El Reno. Gita Bailey had managed the clinic with a computer, printer, etc. A summary of the 97 trial clinic was provided, a statement had been prepared by the committee concerning a statement of confidentiality, a statement for running in the trials to take effect in 1999 and they would be presenting a grant proposal to the Board of Directors for funding eye research. She stated that 10% more dogs were seen this year. 25 had multifocal retinal acquired lesions, 1 had CEA, 3 were go normals, and 1 other lesions. Last year there were 2 that were suspect for PRA and only 1 this year. 1 had cataracts, 18 had lens scars, 2 corneal scars and 2 iris nelus. It was concluded that last year 10 had some problems that were from inherited effects. This year only 4.

Bruce Fogt then gave a report from the Trials Committee. Bruce thanked the committee that consisted of Dan Gill, Dave Arnold, Angie Pickle, and Jo Woodbury. He said the committee members basically handled everything. He wanted to thank the El Reno community for their hospitality as well as the Oklahoma Stock Dog Association, Bob Hooker and Kate Ogle. He wanted to give a special thanks to Pat Collins for pulling it all together. He added a special thanks to Bob West from Purina for their support of the National Finals. He said that things were going well for next year already and they would take place in Virginia between

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The new ABCA logo is now available in a decal at this time. Additional decals may be purchased from the office for \$1.00 each. The board would like to express their appreciation to Connie Arnold for the design and artwork for the decal. When Connie was asked about helping with the artwork she said, "I would like to thank you for giving me the opportunity to contribute to the promotion of the Border Collie. I take great pride in my dogs and in the work I do as an artist. This is an opportunity for me to give something back to an organization and breed I so strongly believe in. Thank you, American Border Collie Association."

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the 2nd and 3rd weekends in September.

Patrick Shannahan then gave a report on special projects. He reported on the financial support given to Dick Walton from Utah who had begun a youth program with students in Utah that were from a farm and wanted to use the dogs in everyday work. He supplied them with a dog free of charge and if they attended at least 75 % of the functions provided for their training, etc. and classes (also free of charge) he would give them the dog. He had built a library that was available for the kids to check out videos, books, etc. He had been a mentor for the program and at about 81 years of age he was still full of enthusiasm.

Dr. Boyd called on Florence to give the election results. She had totaled all votes and handed them to Patty. Dr. Boyd then read the results. The votes received were as follows: Dave Arnold - 289, Roy Brown - 436, Pat Collins - 161, Candy Kennedy - 273, Angie Pickle - 337, Jim Swift - 159, Randy Helms - 1, Guido Lombardi - 1, Terry Parrish - 1. There would be three elected from the United States.

They were Dave Arnold, Roy Brown, and Angie Pickle. From Canada the votes were as follows:

Scott Glen - 353, Stormy Winters - 26, Amanda Milliken - 80,

Beverly Lambert - 1. Only would serve from these from Canada. It would be Scott Glen.

Dr. Boyd then stated that ABCA had approved it's first dog for registration through the Register on Merit program. It would be Penny Tose's Emily.

Someone asked about the policy for using promotional money. Dr. Boyd stated that the amounts were changing daily and that the amounts awarded were based on the amounts available and the amounts requested every February and July. A report on amounts registered by state and the amounts used was handed out. Following a few questions an example for figuring the amount available was completed.

Next Ted Ondrak asked for the floor. He wanted to propose to do something for the Mike Hubbard Family since the loss of their son Matt this year. He didn't know what would be appropriate, but wanted to be sure that registry did something - maybe a memorial trophy or monetary award, etc. Dr. Boyd stated that some discussion had begun on that project and that we did need to decide on a worthwhile project, maybe even another youth project or youth recognition program.

There being no further business, motion was made and seconded to adjourn. There being no further business, the meeting was adjourned.

ABCA SPONSORS UTAH YOUTH PROGRAM

The ABCA Board of Directors has established a program to provide grants and/or sponsorships to members and/or groups outside of the traditional "Promotional Money" program. The first request approved for funding was from Richard Walton of Morgan, Utah. Mr. Walton has been sponsoring this program on his own through the Utah Stockdog Association and the Board of Directors decided that this was an excellent opportunity for the Association to help fund a very innovative and successful program for one of its members.

This program is for youth interested in training a dog for use working cattle or sheep or for the pleasure of trialing in competition. Each student will sign contracts similar to the seeing eye dog program used in 4-H currently. As the puppy progresses to the final stages of training and the student learns how to train the dog, the dog becomes the property of the youth. Each student must attend 75% of the schools that are offered for dog and youth training. Schools are offered once a month and the schools will be announced in their newsletter. Students are expected to join the Utah Stockdog Association with membership for a family being set at \$30.00 per year or \$25.00 for a single person membership. Newsletters will be sent out each month to club members. In addition to schools, video tapes and training books will be available for each student. Pups are furnished to each student from some of the top breeding stock available in the United States with dogs bred specifically to work sheep or cattle. Pups will be furnished at no cost to the youth, but the youth will be required to sign a care and training contract.

Mr. Walton states "One of the great things about the program is that it allows participants who don't have a dog an opportunity to get one." One of the other incentives provided is the opportunity to win a \$1,000 college scholarship through several of the competitions. Walton says "You have to be consistent and dedicated to do this".

Mr. Walton received a \$5,000.00 grant from the ABCA, Inc. to help fund the cost of the pups made available to the students as well as provide clinics and resource materials for the students.



ANNUAL DIRECTORS' MEETING

The Board of Directors of ABCA met on Monday, October 26, 1998, in El Reno, Oklahoma. Officer elections were held. Dave Arnold was elected President. Sally Lacy was elected Vice-President with Patty Rogers to return as Secretary/Treasurer. The Executive Committee elected would be Florence Wilson, Patrick Shannahan and Leroy Boyd.

Kate McCusker with Bye 'N Away Productions presented a proposal to the Board for consideration in filming the 1999 National Finals for broadcast. She asked that a liaison from ABCA to Bye N' Away be appointed to join the 3 liaisons (Jim Swift, Terry Parrish, and Amanda Milliken) from the Handlers' Association.

Gene Sheninger then made a more detailed presentation of his operational audit of the office. The Board voted to ask Gene to chair the "team" to complete the details for the new program. The other team members would be Gary Dembski, Alice Hengst, and Susan Carpenter. They should have the specs in 60-90 days to present to a programmer for a bid.

Sally Lacy then presented a grant proposal to support the research project of Dr. Gregory Acland. The grant would be in the amount of up to \$25,000.00 for the first year. This would supplement support requested from the Collie Club of America. The board was in favor of the support and votes would be completed later.

Bill Berhow was selected to serve as the liaison between the Handlers' Association and ABCA for the National Finals for 1999.

The Board also decided to offer the new decals for sale at the price of \$1.00 each after all members received one.

Income & Expense Statement

October 1, 1997 - September 30, 1998

BEGINNING BANK BALANCE		\$251,690.38	
INCOME			
Annual Memberships	\$	27,898.00	
Lifetime Memberships		37,798.00	
Registration Fees		120,866.50	
Transfer Fees		16,463.00	
Collections		4,265.86	
Duplicates and Corrections		709.25	
Overpayments (Accounts Payable)		6,084.75	
OFA Certificates		262.75	
Register on Merit Fee		100.00	
Interest (in Checking Acct.)		4,909.27	
Total		\$ 219,357.38	
EXPENSES			
Accounting Fees	\$	595.00	
Accounts Receivable		4,897.50	
Advertising Fees		1,145.00	
Annual Meeting Expenses		2,704.35	
Audit Fees		3,510.60	
Awards		2,069.05	
Bank Charges/Exchange Fees		1,111.95	
Bond Fees		116.00	
Certificates		3,567.28	
Charter/Legal Fees		514.65	
Check fees		18.47	
Computer Programming		2,500.00	
Consultant Fees		500.00	
Corporate Fees		20.00	
Equipment Purchases(Printer)		859.32	
Equipment Repairs		262.55	
Eye Clinic		953.00	
Internet Fees		153.00	
Mail Processing		668.06	
Membership fees		201.61	
Office Rent		1,950.00	
Office Supplies		1,867.26	
Postage		10,088.66	
Printed Materials		1,825.57	
Promotions Paid		9,885.00	
Refunds		286.00	
Return Checks		1,315.00	
Secretarial Fees		77,400.00	
Shipping Certificates to Canada		109.00	
Tax Preparations		135.00	
Telephone		5,399.05	
Trials Expense		500.00	
VISA Discounts		32.01	
Total		\$ 137,159.94	
TRANSFER TO INVESTMENT ACCOUNT		-\$275,000.00	+\$275,000.00
ENDING BANK BALANCE		\$58,887.82	
Income from Investments			+ 15,278.00
Cost of Investments and Losses on Investments			- 11,784.00
ENDING INVESTMENT BALANCE			\$278,494.00
TOTAL BALANCE			\$337,381.82

ABCA Office and Staff

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The ABCA office staff includes: Patty Rogers, Leona Dedeaux, Karen Dedeaux, David Rogers, and Beth or Daniel Rogers. Applications are only accepted by mail. All necessary signatures are required. Requests for information and forms can be sent by fax or e-mail.

Hall of Fame Presentation

In 1998, a new step was taken to form the ABCA Hall of Fame. Four outstanding dogs and one man were inducted into the Hall of Fame. With this being the first year to recognize outstanding dogs and individuals, the committee had a huge task to review over 15 years of ABCA history.

The American Border Collie Association, Inc. began in 1983 as a "dream" of a few people. One of those with a vision of a registry run by its members was Ralph Pulfer. He served as the first President of ABCA and a vital part of the original Board of Directors. Bill Berhow shared a few personal thoughts about Ralph Pulfer's contributions not only to ABCA, but also to every handler in all trials and on many farms. "He has had a tremendous influence on many people through clinics, trials, judging and training dogs and many of those have gone on to affect other owners/handlers. There is not a soul in the room tonight that has not been influenced by Ralph Pulfer as a handler and/or trainer. Not a soul." Bill admitted that Ralph had totally changed his life many years ago by encouraging him to train and trial Border Collies. He thanked Ralph for his unselfish contributions and welcomed him into the Hall of Fame as the first person honored by ABCA and its members.

Four dogs were also recognized for their profound influence on the dogs of the American Border Collie Association, Inc. today. They were: Shep ABCA 89 owned by Ralph Pulfer; Nick ABCA 1778 owned by Bill Berhow; Hope ABCA 2482 owned by Bruce Fogt; and Roy ABCA 3455 owned by Tom Wilson. All of these dogs are gone now from this earth, but their impact and instincts will be long lived through their offspring. All four dogs had a long list of accomplishments on the trial fields, but their real contributions come from the legacy they passed on through their sons and daughters. Their names and numbers are seen often in the top dogs in America today.

Ralph Pulfer
Shep ~ Nick ~ Hope ~ Roy

PROMOTIONAL MONEY REQUESTS

Promotional money is available to all American Border Collie, Inc. members twice a year. The two deadlines for requesting assistance are February 15 and July 15.

Promotional money is available from a \$.50 allotment per registration designated for the state or province of the person requesting registration. These funds have been requested over the years by individuals and state organizations to help promote the Border Collie in their areas. Requests have included clinics, fun days, work days, fair booths, 4-H promotional projects, fact sheets, advertising, libraries, etc.

To assist the Board of Directors in allocating funds to all approved requests, members should coordinate requests through their state associations if possible.

Amounts available of course change daily, so if you need to know the approximate amount available to your state, contact the office and we'll figure it for you. All requests must be in writing and specify exactly what you are requesting the money for. Please state an amount requested if known also. They must be postmarked by February 15 or July 15 for consideration at each allotment respectively. Mail requests to the ABCA office.

COMMITTEES APPOINTED FOR 1999

Dave Arnold was elected to serve as President for 1999. Sally Lacy was elected to serve as Vice-President. Also elected by the Board of Directors was the Executive Committee. Members will be the President, Vice-President and Patrick Shannahan, Florence Wilson, and Leroy Boyd. President Dave Arnold has appointed the following to chair the other standing committees for 1999:

Promotions Committee - Bruce Fogt

Nominating Committee - Bill Berhow

Education Committee - Roy Brown

Eye & Hip Subcommittee - Sally Lacy

Trials Committee - Florence Wilson

Hall of Fame Committee - Bill Berhow, Tom Wilson, Bruce Fogt, Ralph Pulfer, Mike Neary, Red Oliver, Bev Lambert, Cheryl Jagger Williams, Dave Arnold, and the Handler's Association President.

Directors' whose current terms will be expiring in 1999 are Sally Lacy, J.P. Lalonde, Roger Schroeder, and Patrick Shannahan. All four directors have only served one term and would be eligible for re-nomination. Petitions will also be accepted with signatures of 25 eligible voters submitted to the Nominating Committee. For more information contact the office or one of your Directors.



Proudly Display Your ABCA Decal!